

NATALEE PRICE

COMMUNITY DEVELOPMENT | STRATEGIC COMMUNICATIONS | OPERATIONS LEADERSHIP

Sacramento, California | Natalee@HireNatalee.com | HireNatalee.com

PROFESSIONAL SUMMARY

Community development, communications and operations leader with 20+ years of experience building organizations, engaging communities and turning ideas into executable initiatives. Brings a record of developing partnerships, generating measurable audience growth and coordinating business, nonprofit and community stakeholders.

PROFESSIONAL EXPERIENCE

GET CARE AT HOME | Community Development Manager **2026–Present**

- Launched targeted outreach to 17 regional disability-service organizations while developing referral relationships across senior care, healthcare and community networks.
- Lead community outreach, events and communications designed to increase awareness, strengthen referral relationships and connect families with care resources.

THE GROTTO | Founder & Managing Operator **2024–2026**

- Built and operated an independent restaurant concept, directing brand development, marketing, menu strategy, events, team development and daily operations.
- Generated 212K Facebook views and 22K engagements in 90 days through organic content, with 70% of viewers coming from outside the existing audience.

TASTE OF TUSCANY | Vice President & Front of the House Manager **2008–2024**

- Directed guest experience, front-of-house and catering operations, events, marketing, community engagement and team development for a longstanding independent restaurant.
- Organized a COVID-era relief effort uniting suppliers, service organizations, media and volunteers to support 10,000+ people; earned the 2022 Bar and Restaurant Expo Community Leadership Award.

Round Table Pizza — General Manager | 2003–2008

LEADERSHIP AND COMMUNITY IMPACT

Citrus Heights Arts — Board Chair **2023–Present**

Lions Clubs International Foundation — District 4-C5 LCIF Coordinator **2022–Present**

City of Citrus Heights — Planning Commissioner & Commission Chair **2023–2025**

Toastmasters International — District 39 Champion & International Quarterfinal Runner-Up **2026**

EDUCATION

California State University, Sacramento — B.A. Cultural Anthropology, Minor in Communication Studies, magna cum laude, 2021